

CONTRACT
BETWEEN
JEA
AND
MCKINSEY & COMPANY, INC. WASHINGTON D.C.

THIS CONTRACT, is executed as of this 28th day of September, 2018, (the "Effective Date"), by and between JEA, a body politic and corporate with its principle office located at 21 W. Church St., Jacksonville, Florida 32202, and MCKINSEY & COMPANY, INC. WASHINGTON D.C., a Delaware corporation, authorized to perform business in the State of Florida, with an address of 1200 19th Street NW, Suite 1100, Washington, DC 20036 (the "Company").

WITNESSETH

WHEREAS, pursuant to the JEA Procurement Code, JEA is authorized to procure goods and services via an Invitation to Negotiate (the "ITN") solicitation process; and

WHEREAS, JEA invited vendors to participate in the ITN process, and those vendors that qualified were asked to submit their best and final offer (the "BAFO") for the "Strategic Planning & Implementation Consulting Services" (the "Services"); and

WHEREAS, said Company has been accepted by JEA as the most responsive and responsible for the completion of the Work at and for the prices stated in the Company's BAFO.

NOW THEREFORE, in consideration of the mutual promises and covenants herein contained, and for other good and valuable consideration, the receipt and sufficiency is hereby acknowledged, the parties agree as follows:

AGREEMENT

- 1) JEA hereby engages the Company and the Company hereby accepts said engagement for the purpose of performing the Services, as described in (i) JEA Solicitation # 124-18, designated as "Strategic Planning & Implementation Consulting Services" as modified by Addendum Number 1 dated August 6, 2018, Addendum Number 2 dated August 8, 2018, Addendum Number 3 dated September 11, 2018, (the "ITN"), and (ii) the Company's Design Approach and Workplan, dated September 11, 2018, and BAFO dated September 12, 2018.
- 2) The Services shall be performed strictly in accordance with this Contract and Exhibits A-B, the ITN, amended by Addenda, associated Technical Specifications, and all Purchase Orders issued pursuant to this Contract (collectively, the "Contract"), all of which are hereby specifically made part hereof by reference to the same extent as if fully set out herein. JEA's Maximum Indebtedness under this Contract shall not exceed Three Hundred Eight Thousand and 00/100 Dollars (\$308,000.00), at and for the prices stated in Exhibit B.



3) **TERM.**

The Contract shall be in force through completion of all Services, Acceptance and final payment, including resolution of all disputes, claims, or suits, if any. Certain provisions of this Contract may extend past termination including, but not limited to, Warranty and Indemnification provisions.

- 4) This Contract, after the initial year shall be contingent upon the existence of lawfully appropriated funds for each subsequent year of the Contract. On faithful performance of this Contract, JEA will pay the Company in accordance with the terms and conditions stated in Exhibit A, and at and for the prices stated in Exhibit B, both attached hereto.
- 5) All notices required or permitted under this Contract shall be in writing and shall be deemed received upon receipt. Notices shall be addressed by a party to the other party as follows:

In the case of JEA:

JEA
Attn: Lisa Pleasants
21 West Church Street
Jacksonville, FL 32202
Ph: 904-665-7850
pleall@jea.com

and to:

Attn: Heather Beard, Manager, Procurement Contract Administration
21 W. Church Street, CC-6
Jacksonville, FL 32202
Ph: 904-665-7606
beahb@jea.com

In the case of Company:

MCKINSEY & COMPANY, INC. WASHINGTON D.C.
Attn: Scott Perl
1200 19th Street NW, Suite 1100
Washington, DC 20036
Ph: 202-662-3300
scottperl@mckinsey.com

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NEXT PAGE IS THE SIGNATURE PAGE

Either party may change its address from time to time upon prior written notice to the other specifying the effective date of the new address.

IN WITNESS WHEREOF, the parties hereto have duly executed this Agreement, in triplicate, as of the day and year first above written.

MCKINSEY & COMPANY, INC.
WASHINGTON D.C.

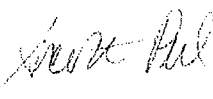
ATTEST:

By: 

Name: Geoff Bradford

Title: Contracts Manager

Date: 09/28/2018

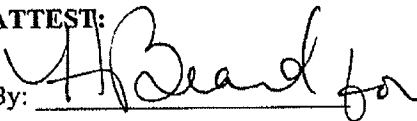
By: 

Name: Scott Perl

Title: Partner

Date: 09/28/2018

ATTEST:

By: 

Name: Maurice Scarboro
Title: Contracts Associate

Date: 10/1/18

JEA

By: 

Jenny McCollum
Director, Procurement Services

Date: 10/1/18