

**From:** "Romero Aguero, Julio E. (Chief Inno. and Transformation Officer)" <romeje@jea.com>  
**Subject:** Fw: Requests for SQ2 BOD presentation and appendix  
**Sent:** Thu, 06 Jun 2019 11:46:33 -0500  
**To:** "Zahn, Aaron F. - Managing Director/CEO" <zahnaf@jea.com>  
[Documents for McKinsey.zip](#)

FYI only, it is pretty much what we just discussed.

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**From:** Romero Aguero, Julio E. (Chief Inno. and Transformation Officer)  
**Sent:** Thursday, June 6, 2019 6:45 AM  
**To:** Aaron Bielenberg; Sarah Brody  
**Cc:** 'Anton Derkach'  
**Subject:** Requests for SQ2 BOD presentation and appendix

Aaron,

We have two requests.

### **Request #1**

We will need another version of the slide you updated today. This new version will be one of the key slides of the board presentation (see slide 15 of attached draft). The new version will show all the initiatives that were included in the final SQ2 analysis (May SQ2 assumptions document prepared by Sarah). For the sake of simplicity, some of the initiatives can be consolidated into categories, for instance, staff reduction can be consolidated in a single bucket, outsourcing can be consolidated in another bucket, 10% O&M reduction can be included in an additional bucket, and so on. We would need this ideally by the end of Thursday or Friday morning.

### **Request #2**

We have two documents prepared by you all (attached):

1. April SQ2 workshop presentation
2. May SQ2 assumptions presentation

Both documents include important information and we would like both to be consolidated in a single consistent document, which will be the main appendix of the June 25 board presentation. We also need this ASAP, preferably by Monday.

We will need to include 22 templates of projects that were added after the April workshop, I will work with the SLT to get those templates prepared. I need you guys to update and consolidate the rest of the document. In the attached slides I have hidden slides that we do not need to include in the updated version (templates of projects that were not included in the final analysis, slides that discuss SQ1, etc.) I have also included comments for Sarah based on the review of the April workshop presentation and the summary Excel spreadsheet with the final list of initiatives (also attached).

I'm available for a call anytime this Thursday to answer questions. Please call my cell 919-208-4885. I suggest we include Sarah in the call as well.

Thanks,

Julio