

# JEA ITN 127-19 | Briefing Book

August 6th, 2019

#### Privileged & Confidential

# Appendix i Stakeholder & Media List



	CONTRACTOR OF THE PROPERTY OF			(904) 255-5212	Randy White focol net	Randy White Jacksonville City Council (District 12)
				(904) 255-5211		$\Gamma$
				(904) 255-5210	BPJackson@col.net	Brenda Priestly Jackson, Jacksonville City Council
			Jim Bush	(904) 255-5209	SarrettO@col.net	Garrett Dennis Jacksonville City Council (District 9)
			Jim Bush	(904) 255-5208	pittmen@ccinet	Ju'Coby Pittman, Jacksonville City Council (District
			Jim Bush	(904) 255-5207	Realfoey@col.net	2
			Jim Bush	(904) 255-5206	Mboylan@coi.net	Michael Boylan, Jacksonville City Council (District 6)
			Jim Bush	(904) 255-5205	icumber@coinet	LaAnna Cumber, Jacksonville City Council (District 5)
		Jim Bush	Crystal Stiles	(904) 255-5203	Abowman@coinet_abowman@jaxusa.org	Aaron Bowman, Jacksonville City Council (District 2)
			Jim Bush	(904) 255-5202	Ferraro@coj.net	Al Ferraro, Jacksonville City Council (District 2)
				(904) 255-5201	loyceMorgan@coj.net	Joyce Morgan, Jacksonville City Council (District 1)
				(904) 255-5217	Thazouri@coi.net	Tommy Hazouri, Jacksonville City Council Vice
			Jim Bush	(904) 255-5204	Switson@counct	Scott Wilson, Jacksonville City Council President
				(904) 630-1875	hughesb@col.net	Brian Hughes, Chief of Staff, City of Jacksonville
				(904) 630-1776	MayorLennyCurry@coj.net	Mayor Lenny Curry (Jacksonville)
						State Representative Travis Cummings (District 18 -
		Jim Bush				State Representative Cyndi Stevenson (District 17 -
		Jim Bush				State Representative Jason Fischer (District 16 -
		Jim Bush				State Representative Wyman Duggan (District 15 -
						State Representative Kimberly Daniels (District 14 -
		Jim Bush				State Representative Tracie Davis (District 13 -
		Jim Bush				State Representative Clay Yarborough (District 12 -
		Jim Bush				State Representative Cord Byrd (District 11 - Nassau and Duval)
						State Senator Rob Bradley (Baker, Clay, as well as other North Florida counties)
		Jim Bush				State Senator Travis Hutson (St. Johns, Flagler, Volusia)
		Jim Bush		District Office: (904) 359-2553 Tallahassee Office: (850) 487-5006		State Senator Audrey Gibson (Duval County)
		Jim Bush		District Office: (904) 757-5039 Tallahassee Office: (850) 487-5004		State Senator Aaron Bean (Duval County)
						Lieutenant Governor Jeanette Nunez
				(850) 414-3990		Attorney General Ashley Moody
				(850) 488-7146		Governor Ron DeSantis
				Washington, DC Office: (202) 225-2706		Congressman Mike Waltz (FL 6th Congressinal District parts of St. Johns County, Flagler, and Volusia)
				Washington, DC Office: (202) 225-0123 Tallahassee Office: (850) 558-9450 Jacksonville Office: (904) 354-1652		Congressman Al Lawson (FL 5th Congressional District parts of Duval to west of Tallahassee)
				Washington, DC Office: (202) 225-2501 Jacksonville Office: (904) 831-5205		Congressman John Rutherford (FL 4th Congressional District - Nassau and parts of Duval
				(202) 224-3041		Senator Marco Rubio
				(202) 224-5274		Senator Rick Scott
W Up Outreach Time	Initial Follow Up	Alternate	Primary	Phone Number	Email	Stakeholder



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	The state of the s	Jim Bush			CIRIS COIL, Nayother Select VF and President Of
					David Nunes, President and CEO, Rayonier
		Jim Bush			Ken Babby, Owner, Jacksonville Jumbo Shrimp
					Mark Lamping, President, Jacksonville Jaguars;
					Nate Asplund, President and CEO, Florida East
		Pam Rauch			Susan Towler, VP and Executive Director, Florida
					Pat Geraghty, CEO, Florida Blue
					Don Fox, CEO, Firehouse Subs
					Gary Norcross, President and CEO, FIS
					Mike Nolan, President, Fidelity National Financial
					Blake Wilson, President and CEO,TIAA
					Anthony Jabbour, President and CEO, Black Knight
					Craig Tomeo, GM, Anheuser Busch, Jax Brewery
					Tom VanOsdol, President and CEO, St. Vincent's
					Leon Hatey, MD, President of UF Health Jacksonville
				farngia.gamico@mayo.adu	Kent Thielen, MD, President and CEO, Mayo Clinic
					Brett McClung, CEO and COO, Baptist Health
				isanne @jaxciviccouncil.com	Jeanne Miller, President, Jacksonville Civic Council
					Michael Weinstein, former Jacksonville CFO and
					Helen Jackson, CEO Women of Color Cultural
					Richard Danford, JAX Urban League (Leadership
					Tom Petway, co-founder of Jacksonville Jaguars and
					Sam Mousa, former Jacksonville Chief Adminstrative
					John Delaney, former Jacksonville mayor and past
		Crystal Stiles			Elana Schroder, SVP and Chief Medical Officer,
		Crystal Stiles			Jennifer Chapman, Director of Public Affairs, Fidelity
		Jim Bush			Darnell Smith, Market President, Florida Blue;
		Jim Bush			Andy Allen, CEO, Corner Lot Development and
		Jim Bush		lake@dfjax.ofg	Jake Gordon, CEO, Downtown Vision
					Lori Boyer, CEO, Downtown Investment Authority
	Crystal Stiles	Pam Rauch			Jim Gilmore, Partner at Gilmore Hagan Partners;
найрина Ангандрорина Ангандрович Ангандро	Jim Bush	Crystal Stiles	(904) 209-0552	malaspow@sjclLus	Melissa Glasgow, St. Johns County ED (JAXUSA)
	Jim Bush	Crystal Stiles			JJ Harris, Clay County ED (JAXUSA Regional
	Jim Bush	Crystal Stiles	(904) 225-8878	idibelta@expandinnassau.com	Laura Dibella, Nassau County ED (JAXUSA Regional idibella@expandinnassau.com
	Jim Bush	Crystal Stiles	(386) 328-1503	brian@diamberpc.com	Brian Bergen, Putnam County ED (JAXUSA Regional
	A COLUMN TO THE PERSON OF THE	Crystal Stiles	(904) 630-1185	Mitchell becker@haskell.com	Mitch Becker, Haskell and JAX NAP
		Crystal Stiles	(904)-791-4632	bob haffeman@haskell.com	Bob Haffeman, Haskell and JAX NAP
		Jim Bush	904-829-5681 ext. 53	Babelle.Renault@SICChamber.com	Isabelle Renault, President & CEO, St John's
нализивания положения выполняем на предприятили положения выполняем на предприятили положения выполняем на пре		Jim Bush	(904) 296-9664	lake@fcmaweb.com	Lake Ray, President, First Coast Manufacturing Assn.
		Don Kiselewski	(904) 279-3111	mbert.ledoux@fecrwy.com	Bob Ledoux, SPV, Florida East Coast Railway
		Crystal Stiles			Aundra Wallace, CEO, JAXUSA President:
Pam Rauch	Crystal Stiles Pa	Jim Bush	(904) 366-6686	Daniel.Davis@myjaxchamber.com	Daniel Davis, President and CEO, JAX Chamber of
			(904) 301-9565		Pure Radio - Jacksonville's Christian Station: Music
			(904) 766-9955	wcgl@aol.com	The Victory Station - Gospel Music - WCGL 94.7FM
		противня в выпазва не винеское допиской формация до уфекционной принципальной принципа	(904) 766-8834	frances@thefloridastar.com	Frances Bradley, Florida Star Reporter



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Heads of Businesses with Major Accounts in JEA's area	Influence Leaders (business / non-profit / philanthropist / religious etc.)	Media	PSC Commissioners / Stakeholders	Local Government Officials	State Government Officials	Federal Government Officials	Color Coding Key	Crystal Stiles	Jim Bush											
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### Appendix ii Potential Sponsorships



Potential Sponsorship Opportunity	Projected Investment	Note:
Bay Street Innovation Corridor - Founding	\$50,000+	Mayor Lenny Curry, Daniel Davis, and Shad Khan are all primary drivers of this producers
Jacksonville Landing Redevelopment	\$25,000	City is currently planning on revitalizing; venue is used for many events throughout the waar
Museum of Science and History (MOSH) - STEM based exhibit	\$25,000+	Continuation of current JEA partnership
University of North Florida	\$10,000	Various support opportunities
Jacksonville University	\$10,000	Various support opportunities
Edward Waters College	\$10,000	Various support opportunities
JAXUSA Partnership	\$15,000	Annual Partnership Investment (current sponsor)
JAXUSA Partnership	\$3,500	Silver sponsor of quarterly economic development luncheons (current sponsor)
Public Schools	\$20,000+	Expand robotic clubs and STEM footprint into Jacksonville
Clara White Mission	\$10,000	Homeless advocacy and support; note: CEO is current Jacksonville City Council member
K9s for Warriors	\$25,000	Sponsor service animals for disabled veterans; note: CEO is current Jacksonville City Council member
United Way of St. Johns County	\$4,100	Currently sponsoring
United Way of Northeast Florida	\$1,000	Currently sponsoring, but would increase sponsorship level
The Players Championship	\$175,000	Annual tournament (current sponsor)
Jacksonville Jaquars	\$60,000 - \$170,000	Cost range is for club seats to a suite
PRIVILEGED AND CONFIDENTIAL	Color Coding Key	
Prepared at the Direction of Legal Counsel		One time
		On-going On-going
		Sports





#### Appendix iii Military Stakeholders



Organization	Primary Contact	Wote:
Naval Air Station Jacksonville	Captain Michael Conner	
Naval Station Mayport	Commander John Randazzo	
US Army Corps of Engineers, Jacksonville District   Colonel Andrew Kelly	Colonel Andrew Kelly	
North Florida/South Georgia Health Systems		
Wounded Warrior Project		Headquartered in Jacksonville
K9s for Warriors	Rory Diamond	Headquartered in Ponte Vedra (JEA territory); CEO is on Jacksonville City Council

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Other	Veteran Organization	Military	Color Coding Key

## Appendix iv Non-profit Stakeholders



Organization	Primary Contact	Note:
United Way of Northeast Florida	Michelle Braun	JEA Melissa Dykes is currently on their board (current sponsor)
United Way of St. Johns County	Melissa Nelson	(current sponsor)
Clara White Mission	Ju'coby Pittman	Ju'coby Pittman (CEO/President) is on Jacksonville City Council
Community Rehabilitation Center	Reggie Gaffney	Reggie Gaffney (Executive Director) is on Jacksonville City Council
St. Johns Riverkeeper	Lisa Rinaman	
North Florida Land Trust	Jim McCarthy	
First Baptist Church of Jacksonville		(904) 366-1220
The Bethel Church	Rudolph Mckissick	(904) 354-1464
Shiloh Metropolitan Baptist Church		(904) 353-8829
Titus Harvest Dome Spectrum Church		(904) 724-6769
Faith Baptist Church		(904) 262-6944
New Life Evangelistic Center	Bishop Antonio Richardson	(904) 425-3787; acrnewlife@aol.com
Hillcrest Baptist Church	Chris Pruitt	(904) 779-9033; chrisp@hbciax.net
Destiny Church of Jacksonville	Chris Tomlinson	(904) 401-1334; chris@destinychurchjax.com
PRIVILEGED AND CONSIDENTIAL		Color Coding Key
Attorings Communication Attenses Mysik hoduct Prepared at the Diseason of Legal Course.		Non-profit
		Faith Based