**From:** "Toporek, Jill" <jill.toporek@gs.com>

Subject: RE: Phone Call Follow Up

**Sent:** Mon, 04 Dec 2017 16:47:33 -0600

To: "Orfano, Joseph E. - Treasurer" <orfaje@jea.com>

[External Email - Exercise caution. DO NOT open attachments or click links from unknown senders or unexpected email.]

Joe.

We have been very hard at work on the numbers. I know we sent a few structures to you and Ryan, and are waiting to hear back on that, the analytics are complex and time consuming. So, as soon as you guys have feedback on that, it will be super helpful.

From: Orfano, Joseph E. - Treasurer [mailto:orfaje@jea.com]

Sent: Monday, December 04, 2017 4:58 PM

To: Toporek, Jill [IBD]

Subject: RE: Phone Call Follow Up

Appreciate the quick response, Jill!

Joe

From: Toporek, Jill [mailto:jill.toporek@gs.com]
Sent: Monday, December 04, 2017 4:30 PM

To: Orfano, Joseph E. - Treasurer < orfaje@jea.com >

Cc: Dykes, Melissa H. - Chief Financial Officer < <a href="mailto:dykemh@jea.com">dykemh@jea.com</a>; Goldstein, Justin < <a href="mailto:Justin.Goldstein@gs.com">Justin.Goldstein@gs.com</a>

Subject: RE: Phone Call Follow Up

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Yes Joe, at the stage you are currently at, it is our view that it would take longer than two years to close such a transaction from today.

It will take a couple of months, just to do a preliminary analysis. Then review with the board, could take you to mid year, if you were to decide to evaluate the market, you would hire, a firm to represent you. And then work on all the diligence, and information, and data room, to conduct a process. That could take a couple of months. Running a process, would likely have more than just one round, and would be subject to final documentation and due diligence. Once a deal is agreed upon, and papered. It would need regulatory approval, assuming it is bought by a investor utility.

**From:** Orfano, Joseph E. - Treasurer [mailto:orfaje@jea.com]

Sent: Monday, December 04, 2017 9:33 AM

To: Toporek, Jill [IBD]

Cc: Dykes, Melissa H. - Chief Financial Officer; Goldstein, Justin [IBD]

Subject: Phone Call Follow Up

Jill:

Following up on our phone conversation this past Friday, could you please confirm your opinion that the process to privatize JEA would take at least two (2) years to complete? Let me know if you have any questions or comments.

Regards,



Joe Orfano

Treasurer
21 West Church Street, Jacksonville, Florida 32202-3139
(904) 665-4541 [T]
(904) 677-1873 [C]
orfaje@jea.com

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