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**From:** Stewart, Kerri - VP & Chief Customer Officer  
**Sent:** Monday, October 7, 2019 7:58 PM  
**To:** Kyle, Gina A. - Manager Media Relations; Goldberg, David M. - Director Customer & Community Engagement; Michael Munz; mmilne@daltonagency.com; Banks Willis  
**Subject:** Fwd: JEA ITN -127-19 Strategic Alternatives (OIG Correspondence 2020-10-0004)  
**Attachments:** 2019-10-7 Letter from JEA to OIG - FINAL.pdf; 2019-10-7 Letter from JEA to OIG - FINAL.pdf

Here is the second letter for distribution. k

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----- Forwarded message -----

From: "**Zahn, Aaron F. - Managing Director/CEO**" <[zahnaf@jea.com](mailto:zahnaf@jea.com)>  
Date: Mon, Oct 7, 2019 at 7:56 PM -0400  
Subject: JEA ITN -127-19 Strategic Alternatives (OIG Correspondence 2020-10-0004)  
To: "Green, Lisa" <[LGreen@coj.net](mailto:LGreen@coj.net)>  
Cc: "agreen@mebusinessolutions.com" <[agreen@mebusinessolutions.com](mailto:agreen@mebusinessolutions.com)>, "Vinyard, Herschel T. - Chief Administrative Officer" <[vinyht@jea.com](mailto:vinyht@jea.com)>, "Wilson, Scott" <[SWilson@coj.net](mailto:SWilson@coj.net)>, "Hazouri, Thomas" <[THazouri@coj.net](mailto:THazouri@coj.net)>, "Gabriel, Jason" <[JGabriel@coj.net](mailto:JGabriel@coj.net)>, "Miller, Carla" <[CarlaM@coj.net](mailto:CarlaM@coj.net)>, "Lee, Jacqueline" <[JackieL@coj.net](mailto:JackieL@coj.net)>, "Denmark, Tristan" <[TristanD@coj.net](mailto:TristanD@coj.net)>, "Inspector General" <[InspectorGeneral@coj.net](mailto:InspectorGeneral@coj.net)>, "Lenny Curry (MayorLennyCurry@coj.net)" <[MayorLennyCurry@coj.net](mailto:MayorLennyCurry@coj.net)>, "Brian Hughes (hughesb@coj.net)" <[hughesb@coj.net](mailto:hughesb@coj.net)>

Good Evening Ms. Green:

Please review the attached correspondence concerning the above-referenced ITN and your letter received Friday, October 4, 2019.

I know my staff and OGC have reached out to find a time to meet. I look forward to connecting and discussing how to best work together to ensure the ITN process and its outcome have integrity, are fair and are in the best interest of our community.

Sincerely -

Aaron

**Aaron Zahn**

Managing Director & Chief Executive Officer

Direct: (904) 665-4396

Mobile: (312) 286-1040

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Email: [zahnaf@jea.com](mailto:zahnaf@jea.com)

21 West Church Street  
Jacksonville, Florida 32202-3139

Inspector General Lisa A. Green  
Office of Inspector General  
City of Jacksonville  
231 E. Forsyth Street, Suite 470  
Jacksonville, FL 32202



Via email: LGreen@coj.net

October 7, 2019

E L E C T R I C

RE: Office of Inspector General Correspondence No. 2020-10-0004  
regarding JEA's ITN-127-19 Strategic Alternatives

W A T E R

Dear Inspector General Green,

S E W E R

Thank you for your letter sent to me at 5:16pm on Friday, October 4, 2019 (Office of Inspector General Correspondence No. 2020-10-0004) regarding JEA's ITN-127-19 Strategic Alternatives. As you note, ITN 127-19 is an ongoing JEA procurement process, with replies received at a public bid opening meeting today, October 7, 2019.

JEA currently faces a rapidly changing utility landscape resulting from a push for de-carbonization and energy efficiency as well as increased customer awareness of, and demand for, emerging technologies. Given JEA's existing business constraints, JEA has limitations on how to adapt to this evolving landscape. The objective of ITN 127-19 is to evaluate proposals on strategic alternatives, subject to the minimum requirements established by the JEA Board of Directors and which JEA has set forth in the ITN document, that are aligned with JEA's Corporate Measures of Value. JEA's Corporate Measures of Value require JEA's management and its Board to maximize customer, community, environmental, and financial value over the long term in order to benefit the entire community of Northeast Florida.

As you are well aware, the purpose of public bidding is to protect the public against unfair, fraudulent, and collusive contracts, to secure fair competition upon equal terms to all participants, and to secure the maximum outcome for the public body to the benefit of the citizens. JEA is staunchly committed to ensuring an impeccable and unimpeachable process for ITN 127-19. JEA's team, the Office of General Counsel and our specialty counsels (Pillsbury Winthrop and Foley & Lardner) have been ensuring the ITN 127-19 is fully compliant with our procurement code and with all applicable laws, including JEA's Charter and laws related to ethics, public meetings, public records, and public procurement.

I sincerely thank you for your offer of assistance and welcome your participation under Chapter 602, Part 3, §602.303. Given the magnitude of the discussion, our community will be best served if our entire government structure is working together to ensure integrity in the ITN 127-19 process and its eventual outcome.

If you are amenable, I propose we meet in the next couple days to discuss your participation and receive guidance from the Office of General Counsel about that participation. I have asked the OGC to coordinate with you on a good meeting time.

I look forward to working with you in the pursuit of serving our entire community.

Sincerely,

A handwritten signature in black ink, appearing to read 'AZ', with a stylized flourish extending to the right.

Aaron F. Zahn

Cc: The Honorable Lenny Curry, Mayor  
Jason Gabriel, General Counsel  
April Green, Chair, JEA Board of Directors  
Herschel Vinyard, JEA CAO  
Brian Hughes, CAO of COJ  
The Honorable Scott Wilson, President  
The Honorable Thomas Hazouri, Vice-President  
Carla Miller, Director, Office of Ethics

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Via email: LGreen@coj.net

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